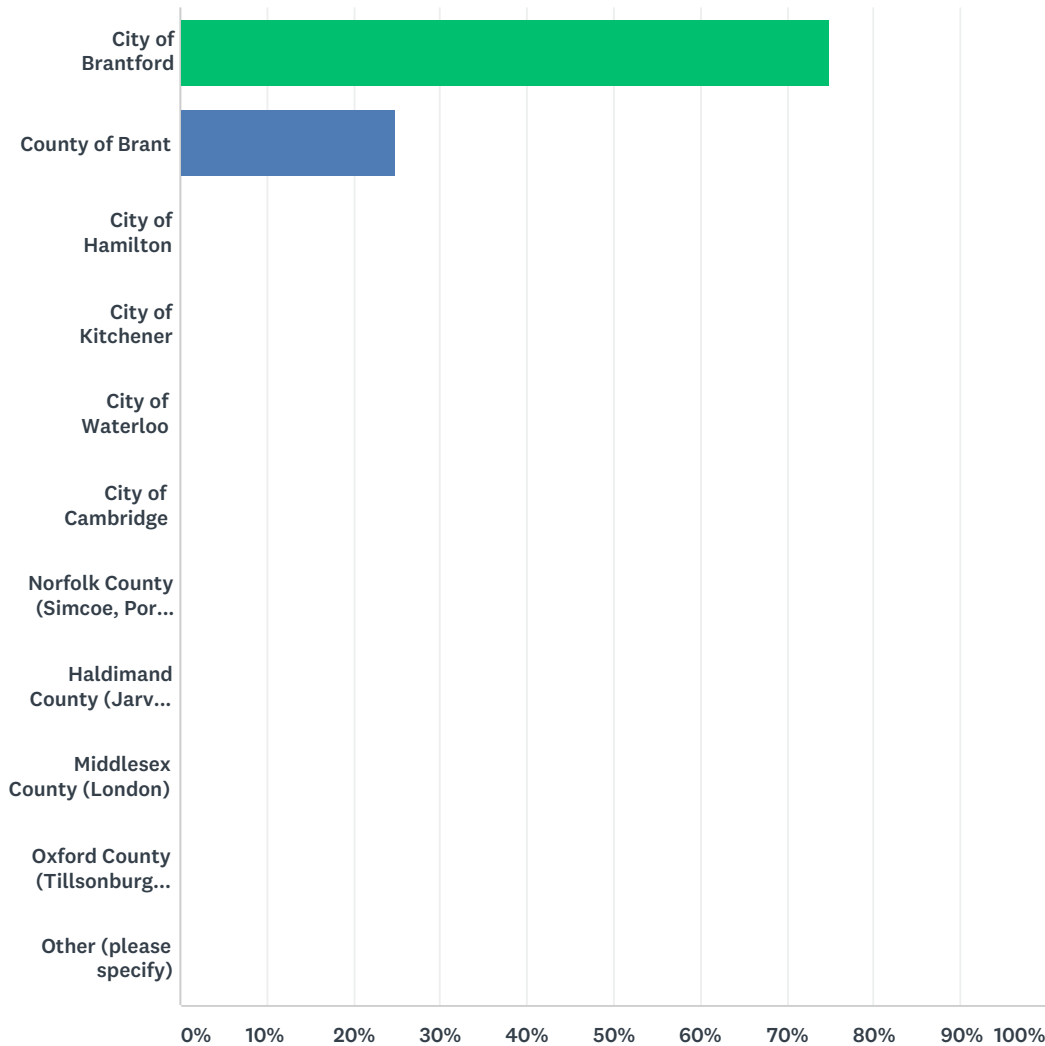


### Q1 In which municipality is your primary business location?

Answered: 32 Skipped: 0



ANSWER CHOICES	RESPONSES	
City of Brantford	75.00%	24
County of Brant	25.00%	8
City of Hamilton	0.00%	0
City of Kitchener	0.00%	0
City of Waterloo	0.00%	0
City of Cambridge	0.00%	0
Norfolk County (Simcoe, Port Dover, Waterford, Delhi)	0.00%	0
Haldimand County (Jarvis, Cayuga, Caledonia)	0.00%	0
Middlesex County (London)	0.00%	0
Oxford County (Tillsonburg, Woodstock)	0.00%	0

Do you operate in a business-friendly environment?

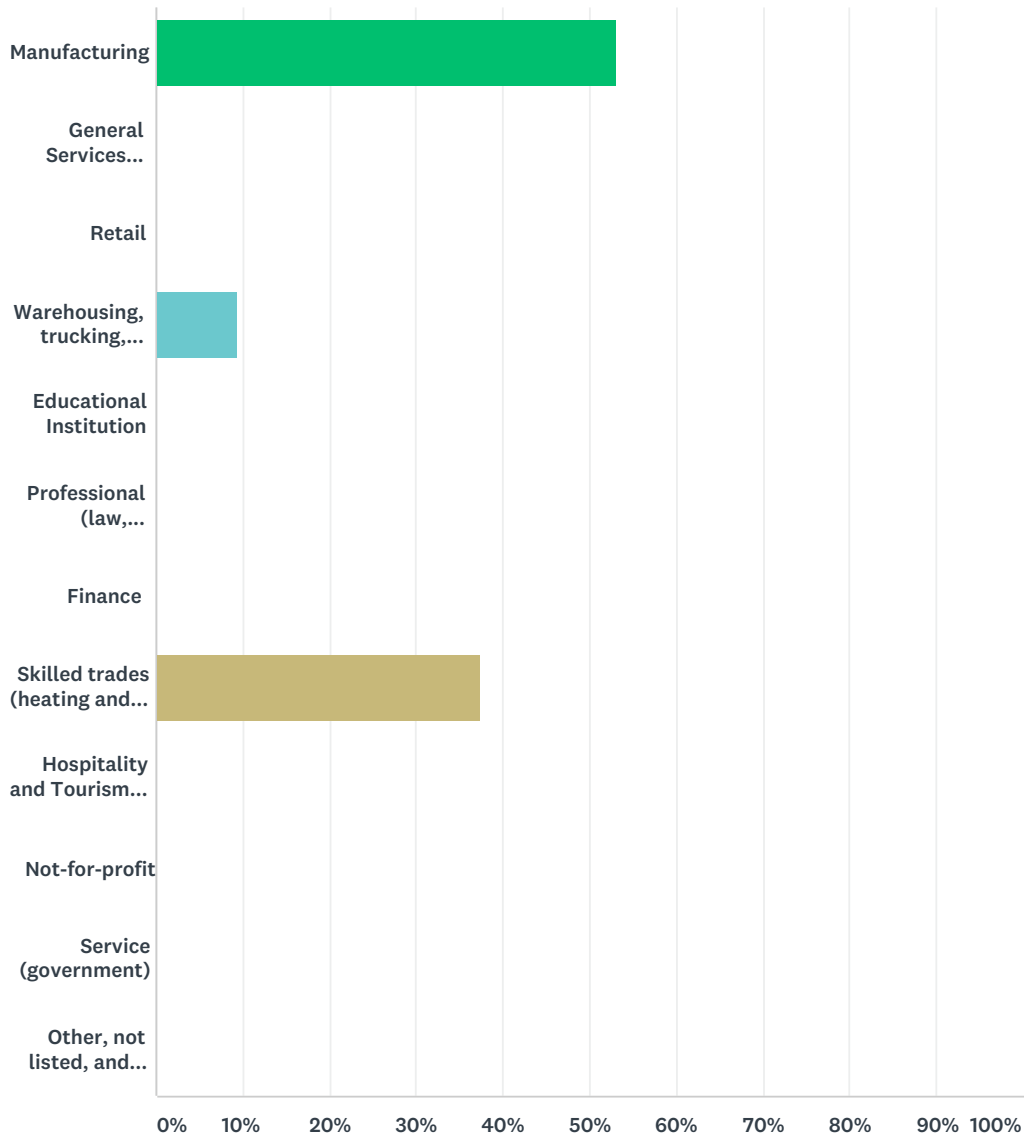
SurveyMonkey

Other (please specify)	0.00%	0
<b>TOTAL</b>		<b>32</b>

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

## Q2 What is the nature of your business?

Answered: 32 Skipped: 0



ANSWER CHOICES	RESPONSES	
Manufacturing	53.13%	17
General Services (non-government)	0.00%	0
Retail	0.00%	0
Warehousing, trucking, logistics	9.38%	3
Educational Institution	0.00%	0
Professional (law, accounting, engineering, architectural, doctor, dentist)	0.00%	0
Finance	0.00%	0
Skilled trades (heating and cooling, plumbing, electrical, roofing, carpentry, welding and others)	37.50%	12

Do you operate in a business-friendly environment?

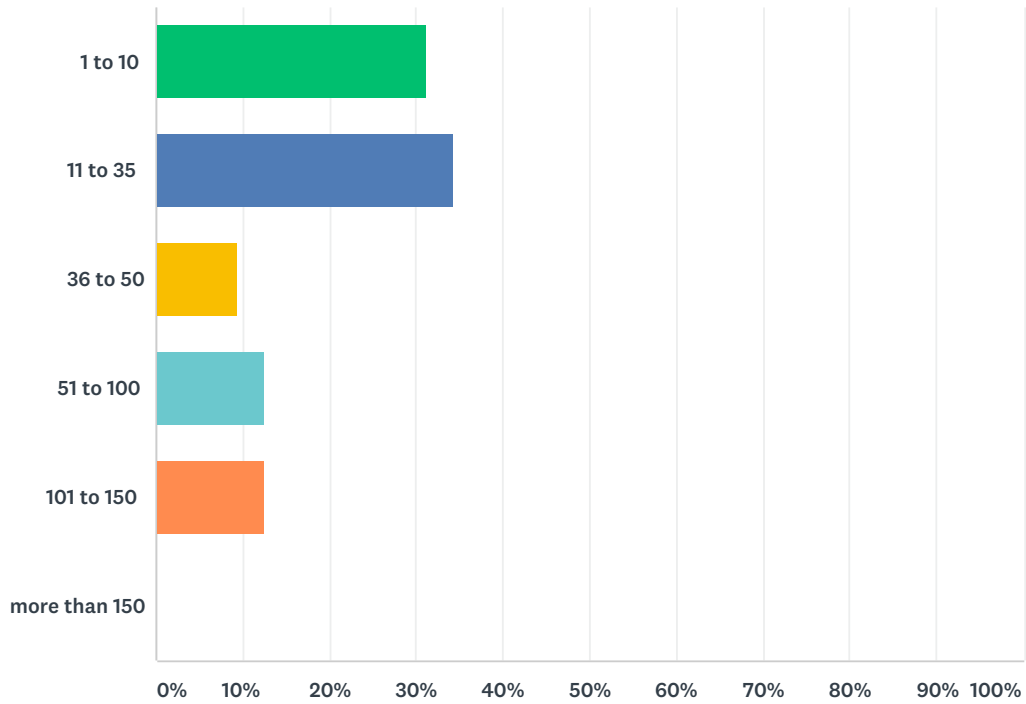
SurveyMonkey

Hospitality and Tourism (hotels, restaurants, casinos, campgrounds and attractions, entertainment)	0.00%	0
Not-for-profit	0.00%	0
Service (government)	0.00%	0
Other, not listed, and does not qualify as general services (please specify)	0.00%	0
<b>TOTAL</b>		<b>32</b>

#	OTHER, NOT LISTED, AND DOES NOT QUALIFY AS GENERAL SERVICES (PLEASE SPECIFY)	DATE
	There are no responses.	

### Q3 How many people are employed at your business?

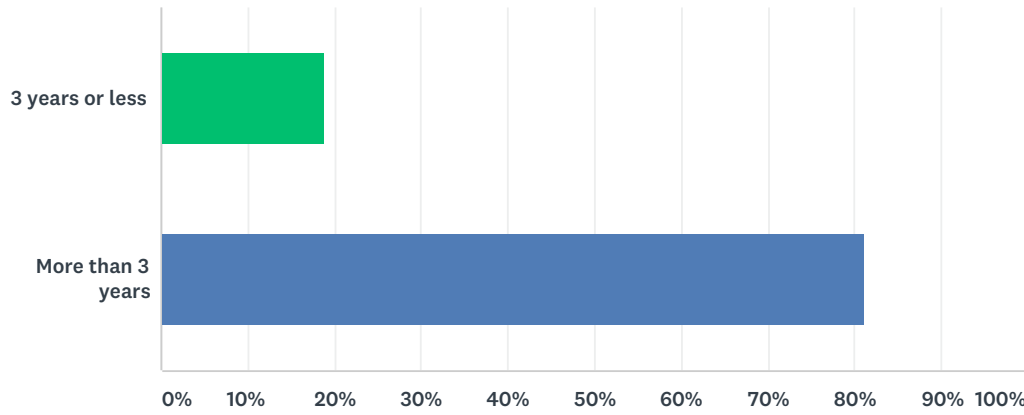
Answered: 32 Skipped: 0



ANSWER CHOICES	RESPONSES	
1 to 10	31.25%	10
11 to 35	34.38%	11
36 to 50	9.38%	3
51 to 100	12.50%	4
101 to 150	12.50%	4
more than 150	0.00%	0
<b>TOTAL</b>		<b>32</b>

### Q4 How long have you been established in your present location?

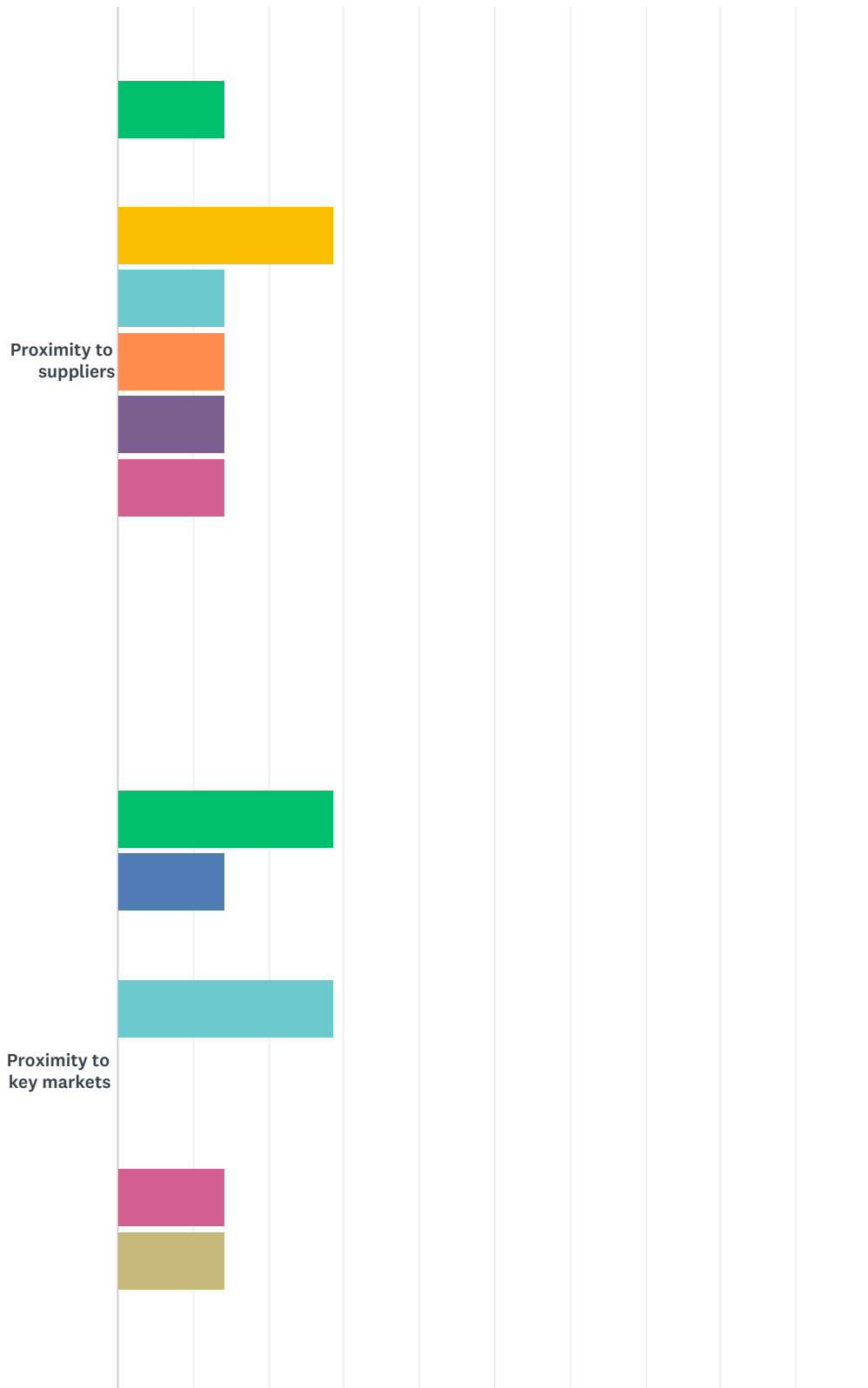
Answered: 32 Skipped: 0

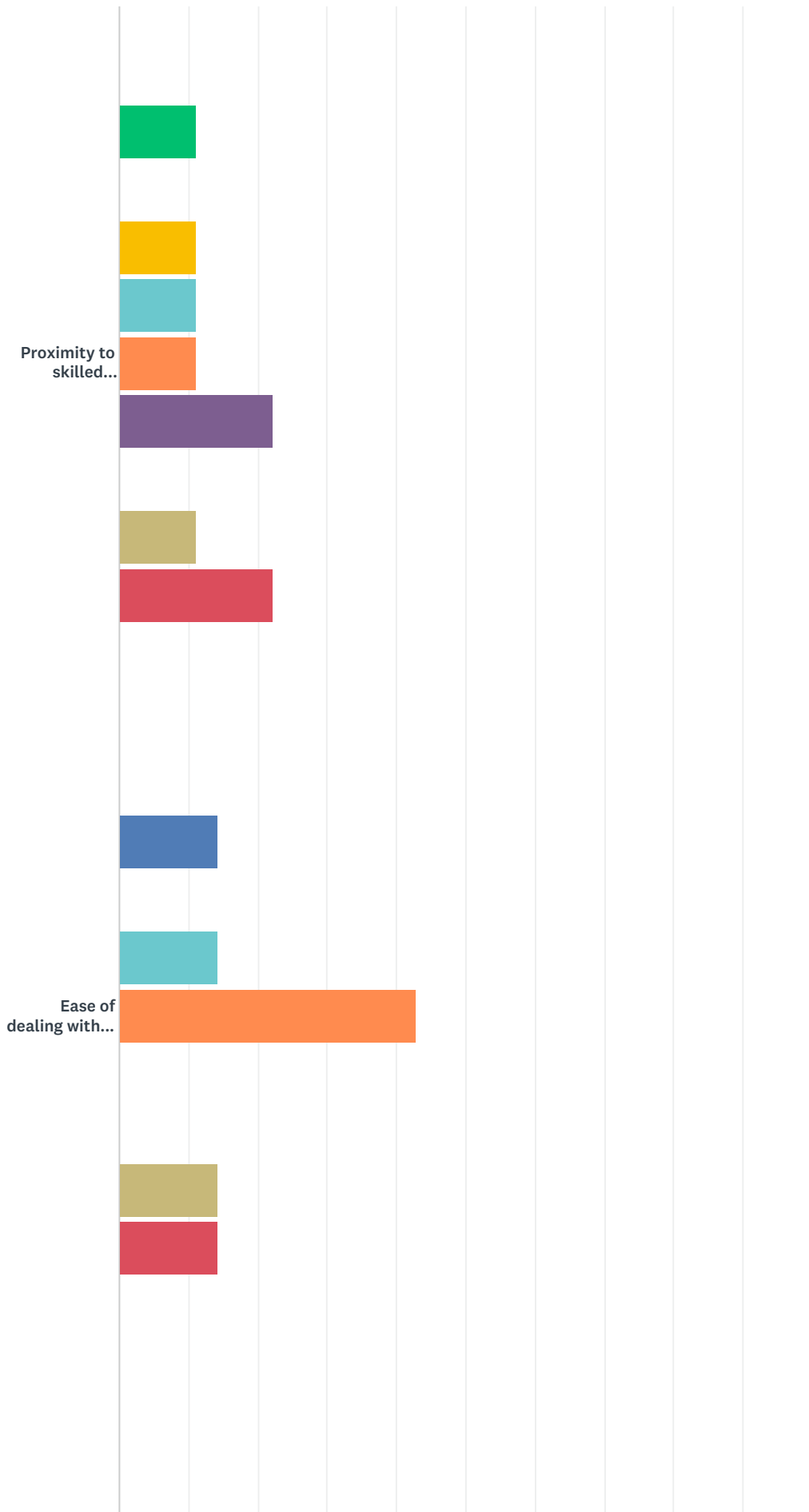


ANSWER CHOICES	RESPONSES	
3 years or less	18.75%	6
More than 3 years	81.25%	26
TOTAL		32

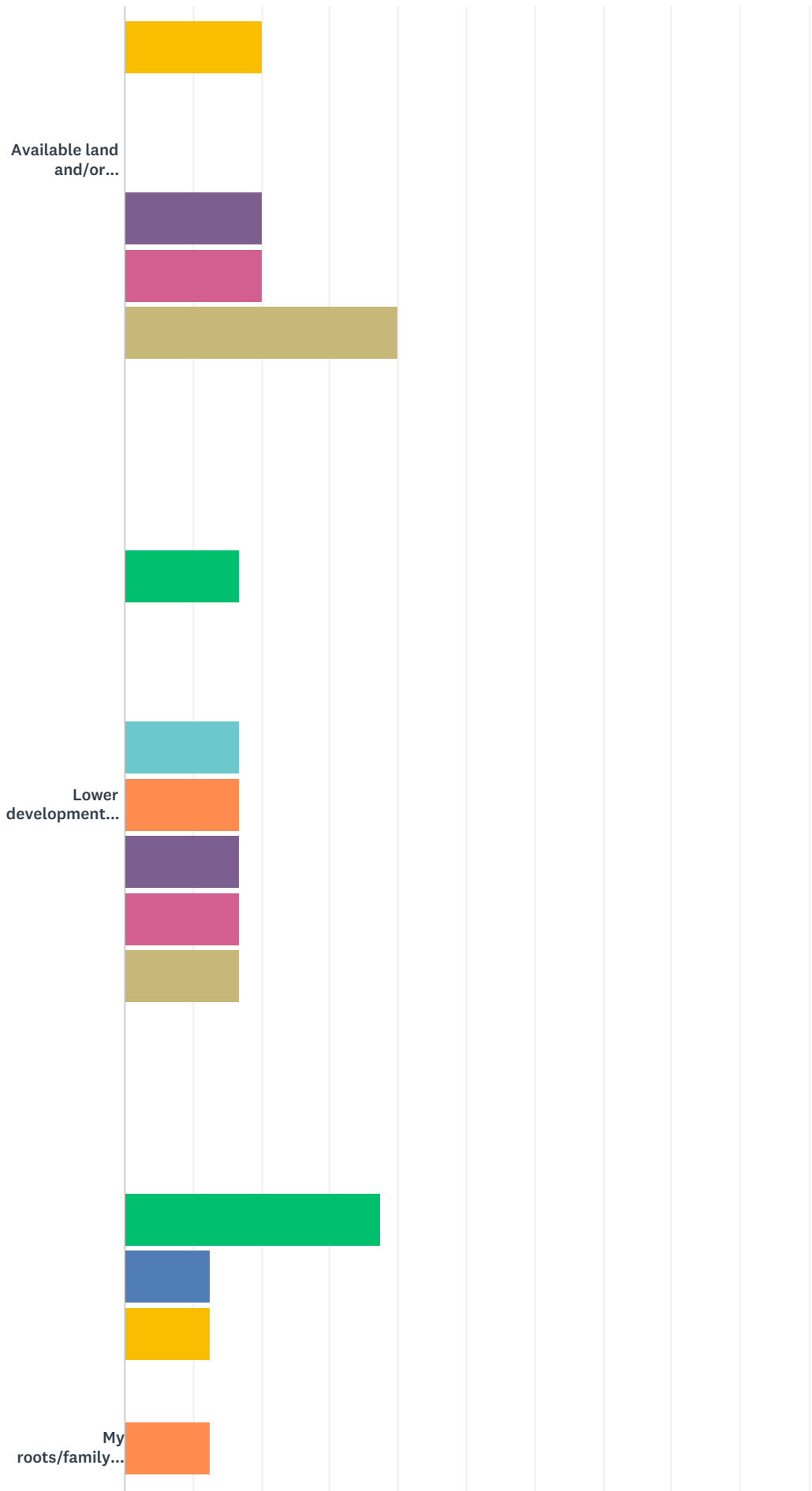
**Q5 Please rank the key factors that influenced your decision to locate where you are, with 1 being the top priority and 9 being the lowest priority. (You can only use each number from 1 to 9 once.)**

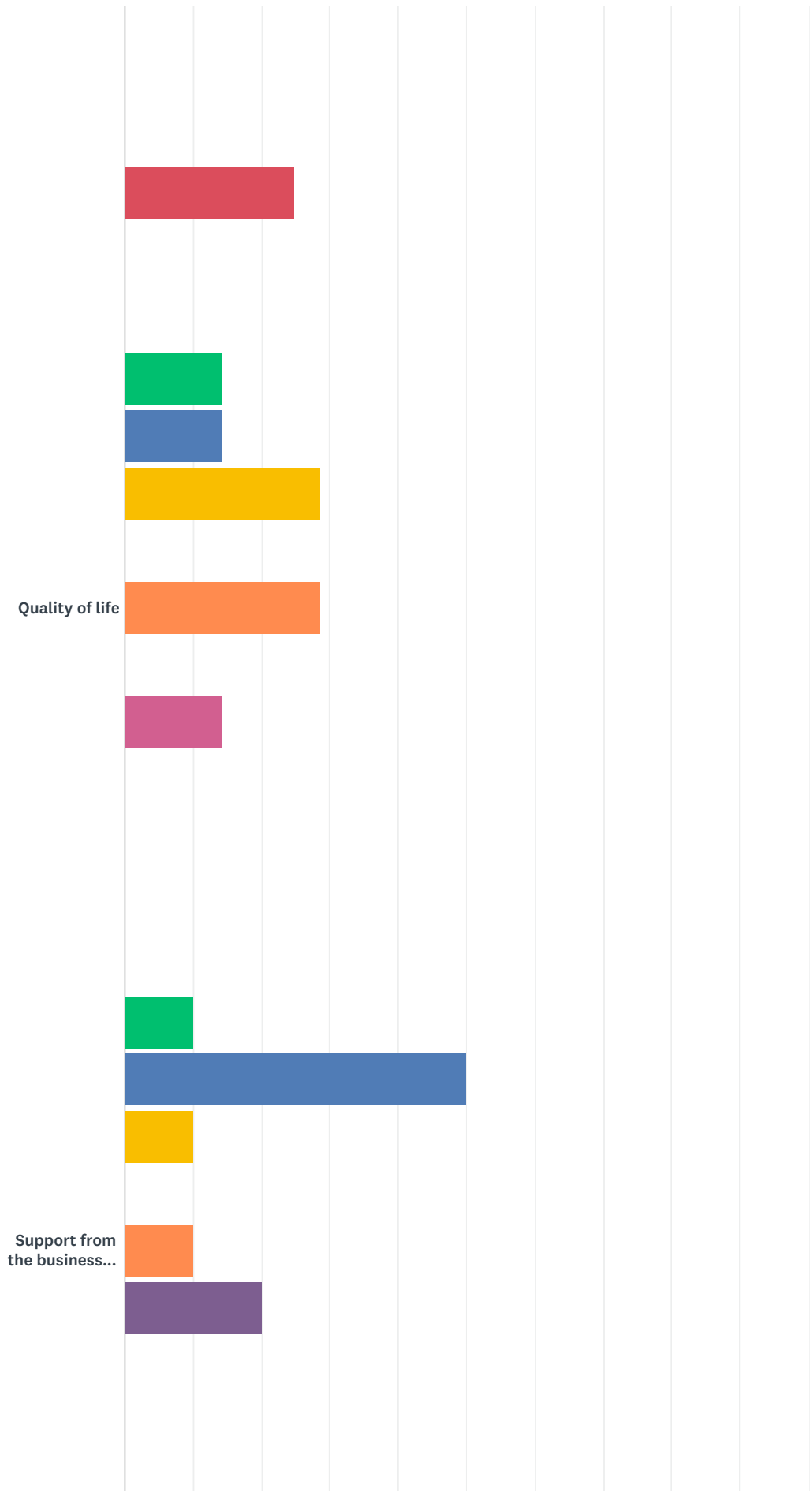
Answered: 10 Skipped: 22



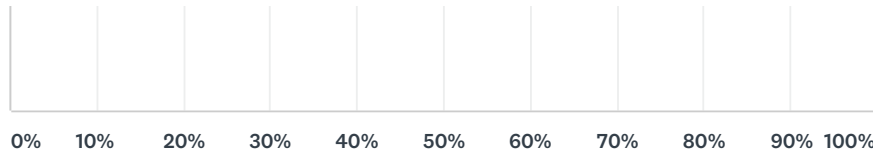








# Do you operate in a business-friendly environment?

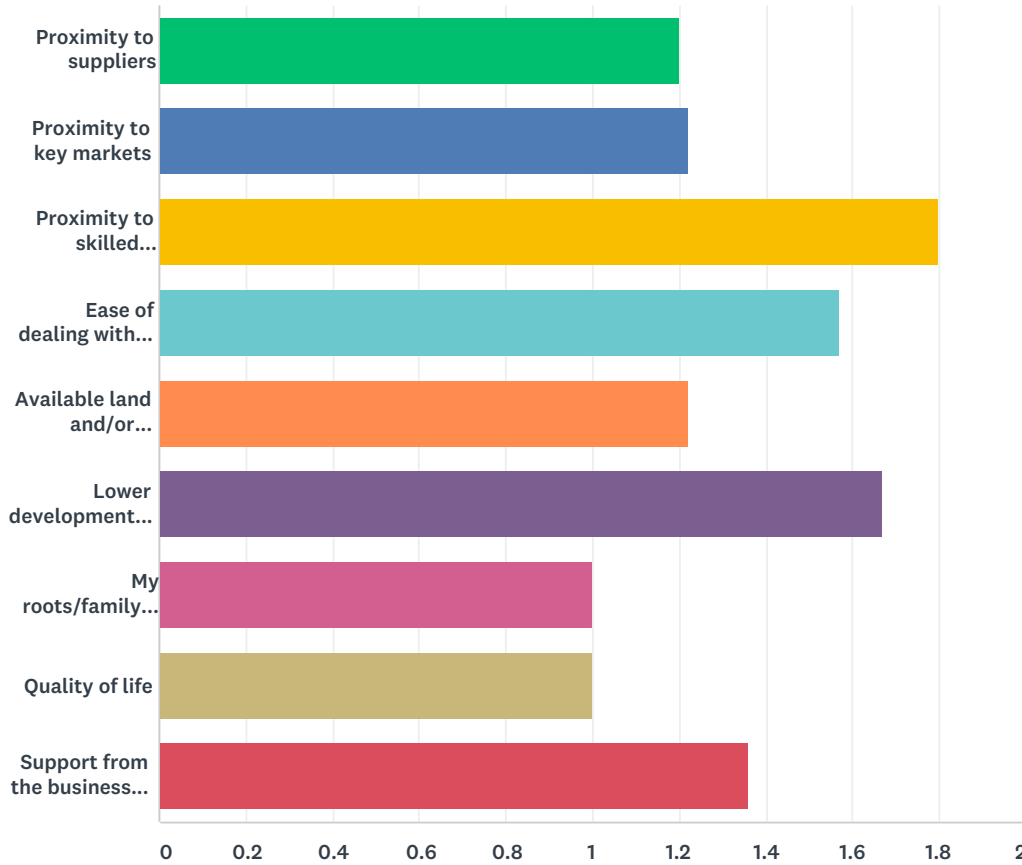


	1	2	3	4	5	6	7	8	9	TOTAL
Proximity to suppliers	14.29% 1	0.00% 0	28.57% 2	14.29% 1	14.29% 1	14.29% 1	14.29% 1	0.00% 0	0.00% 0	7
Proximity to key markets	28.57% 2	14.29% 1	0.00% 0	28.57% 2	0.00% 0	0.00% 0	14.29% 1	14.29% 1	0.00% 0	7
Proximity to skilled workforce	11.11% 1	0.00% 0	11.11% 1	11.11% 1	11.11% 1	22.22% 2	0.00% 0	11.11% 1	22.22% 2	9
Ease of dealing with municipality (departments and people)	0.00% 0	14.29% 1	0.00% 0	14.29% 1	42.86% 3	0.00% 0	0.00% 0	14.29% 1	14.29% 1	7
Available land and/or buildings	0.00% 0	0.00% 0	20.00% 1	0.00% 0	0.00% 0	20.00% 1	20.00% 1	40.00% 2	0.00% 0	5
Lower development costs / taxes/ fees, etc. than other areas	16.67% 1	0.00% 0	0.00% 0	16.67% 1	16.67% 1	16.67% 1	16.67% 1	16.67% 1	0.00% 0	6
My roots/family are here	37.50% 3	12.50% 1	12.50% 1	0.00% 0	12.50% 1	0.00% 0	0.00% 0	0.00% 0	25.00% 2	8
Quality of life	14.29% 1	14.29% 1	28.57% 2	0.00% 0	28.57% 2	0.00% 0	14.29% 1	0.00% 0	0.00% 0	7
Support from the business community	10.00% 1	50.00% 5	10.00% 1	0.00% 0	10.00% 1	20.00% 2	0.00% 0	0.00% 0	0.00% 0	10

#	IF THERE WERE OTHER KEY FACTORS, NOT LISTED, THAT INFLUENCED YOUR CHOICE OF LOCATION, PLEASE PROVIDE DETAILS HERE	DATE
1	We have been located here for well over 25 years....I am confident the reasons this location have changed many times since then.	7/3/2018 2:33 PM
2	CEO's wife had connections with the local arts community which introduced Brantford to the search for property	6/27/2018 3:28 PM

### Q6 Since being at your chosen location, please rate your experience.

Answered: 11 Skipped: 21



	MET MY EXPECTATIONS	EXCEEDED MY EXPECTATIONS	FAILED TO MEET MY EXPECTATIONS	N/A	TOTAL	WEIGHTED AVERAGE
Proximity to suppliers	72.73% 8	18.18% 2	0.00% 0	9.09% 1	11	1.20
Proximity to key markets	63.64% 7	18.18% 2	0.00% 0	18.18% 2	11	1.22
Proximity to skilled workforce	54.55% 6	0.00% 0	36.36% 4	9.09% 1	11	1.80
Ease of dealing with municipality (departments and people)	36.36% 4	18.18% 2	9.09% 1	36.36% 4	11	1.57
Available land and/or buildings	72.73% 8	0.00% 0	9.09% 1	18.18% 2	11	1.22
Lower development costs/taxes/ fees, etc than other areas	54.55% 6	0.00% 0	27.27% 3	18.18% 2	11	1.67
My roots/family are here	72.73% 8	0.00% 0	0.00% 0	27.27% 3	11	1.00
Quality of life	90.91% 10	0.00% 0	0.00% 0	9.09% 1	11	1.00

## Do you operate in a business-friendly environment?

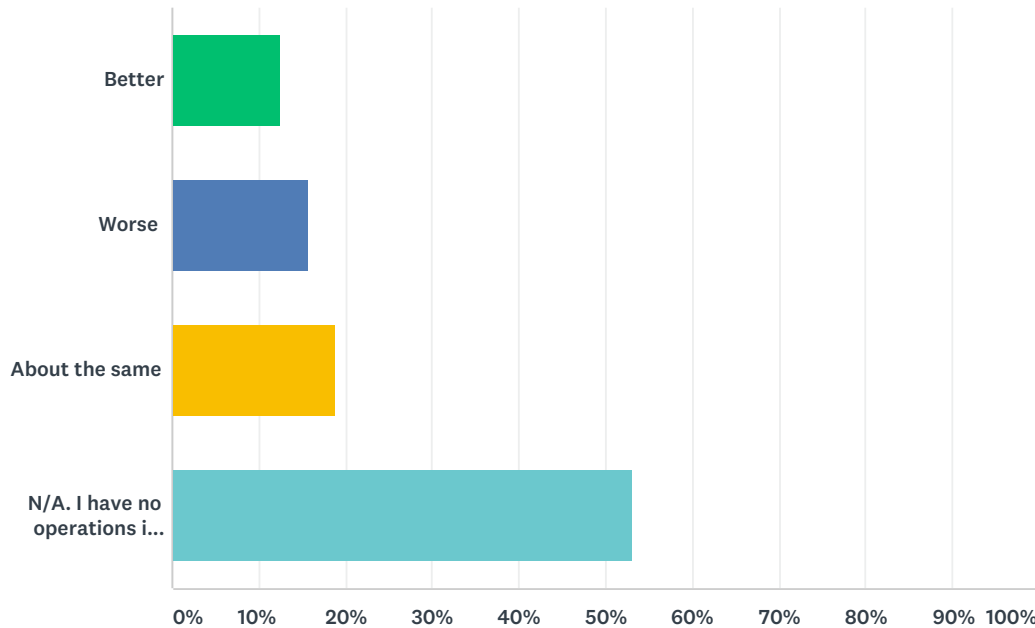
SurveyMonkey

---

Support from the business community	72.73% 8	18.18% 2	9.09% 1	0.00% 0	11	1.36
-------------------------------------	-------------	-------------	------------	------------	----	------

### Q7 How do your operating costs per sq. ft. (taxes, hydro, gas, water, etc.) compare with your other operations located in Ontario and or the United States?

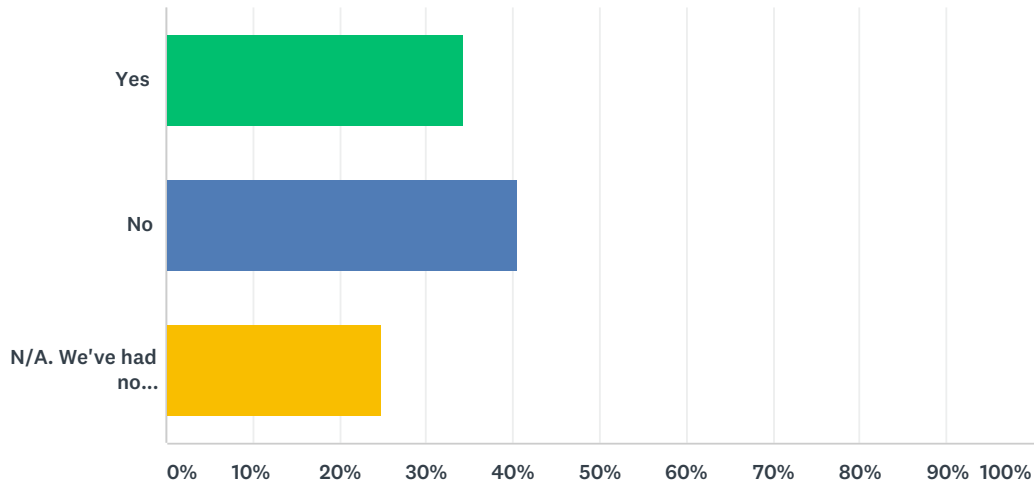
Answered: 32 Skipped: 0



ANSWER CHOICES	RESPONSES	
Better	12.50%	4
Worse	15.63%	5
About the same	18.75%	6
N/A. I have no operations in other communities	53.13%	17
TOTAL		32

### Q8 Are you able to get skilled labour at a reasonable rate?

Answered: 32 Skipped: 0

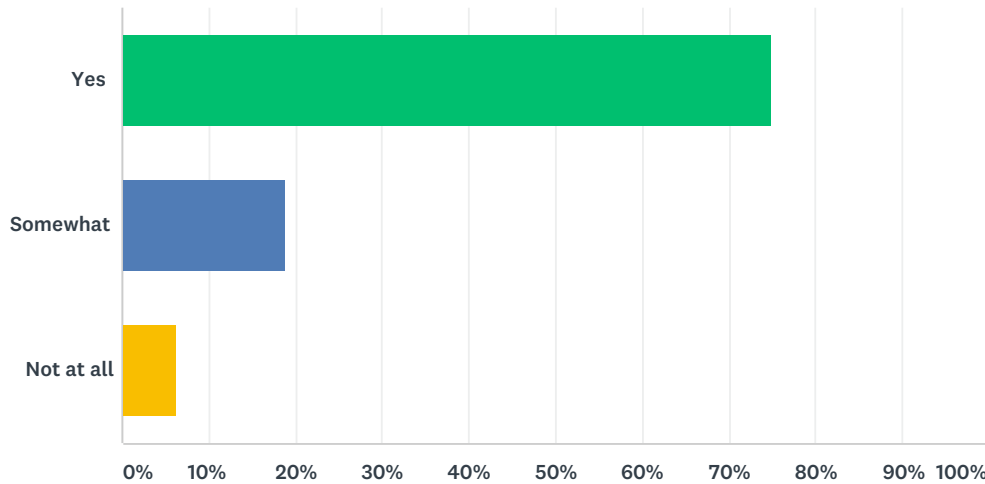


ANSWER CHOICES	RESPONSES
Yes	34.38% 11
No	40.63% 13
N/A. We've had no staffing/workforce changes.	25.00% 8
<b>TOTAL</b>	<b>32</b>

#	COMMENTS	DATE
1	this is a challenge	7/10/2018 12:05 PM
2	But it is a struggle finding motivated and reliable staff.	7/3/2018 11:09 AM
3	Very difficult to get skilled Trades period!	7/3/2018 10:57 AM
4	there is limited availability of skilled labor	6/28/2018 9:28 AM
5	No Skilled labour at any rate	6/28/2018 8:50 AM
6	It is very hard to find skilled labour	6/27/2018 8:47 PM
7	Unable to recruit local talent willing to enter our training program.	6/27/2018 3:28 PM
8	Unable to find qualified millwrights and refrigeration mechanics	6/27/2018 2:59 PM
9	As I know you are well aware, there is a shortage of Skilled Trades People in this area (as in many others). We struggle to find Welders, Machinists, and Press Brake Operators.	6/27/2018 2:09 PM

### Q9 Are local roads, highway transportation and public transportation meeting the needs of your business, employees, customers and suppliers?

Answered: 32 Skipped: 0



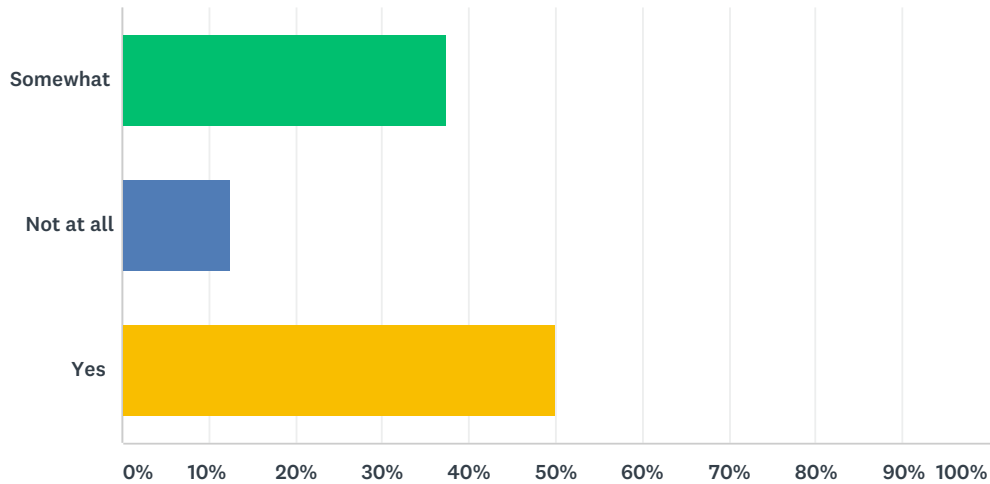
ANSWER CHOICES	RESPONSES
Yes	75.00% 24
Somewhat	18.75% 6
Not at all	6.25% 2
TOTAL	32

#	COMMENTS	DATE
1	need bus route that operates after 1:00 am to meet our afternoon shifts needs	7/12/2018 8:55 AM
2	We are located on Copernicus Blvd. This road is very bumpy due to repeated construction and seems to be the last road to be cleared when it snows.	6/28/2018 9:22 AM
3	Too many drivers for the infrastructure we currently have	6/27/2018 3:01 PM
4	Would be advantageous if there was a bus route where we are located. Potential employees that don't have access to a vehicle are at a disadvantage.	6/27/2018 2:39 PM



### Q10 Are local internet services sufficient for your business needs?

Answered: 32 Skipped: 0

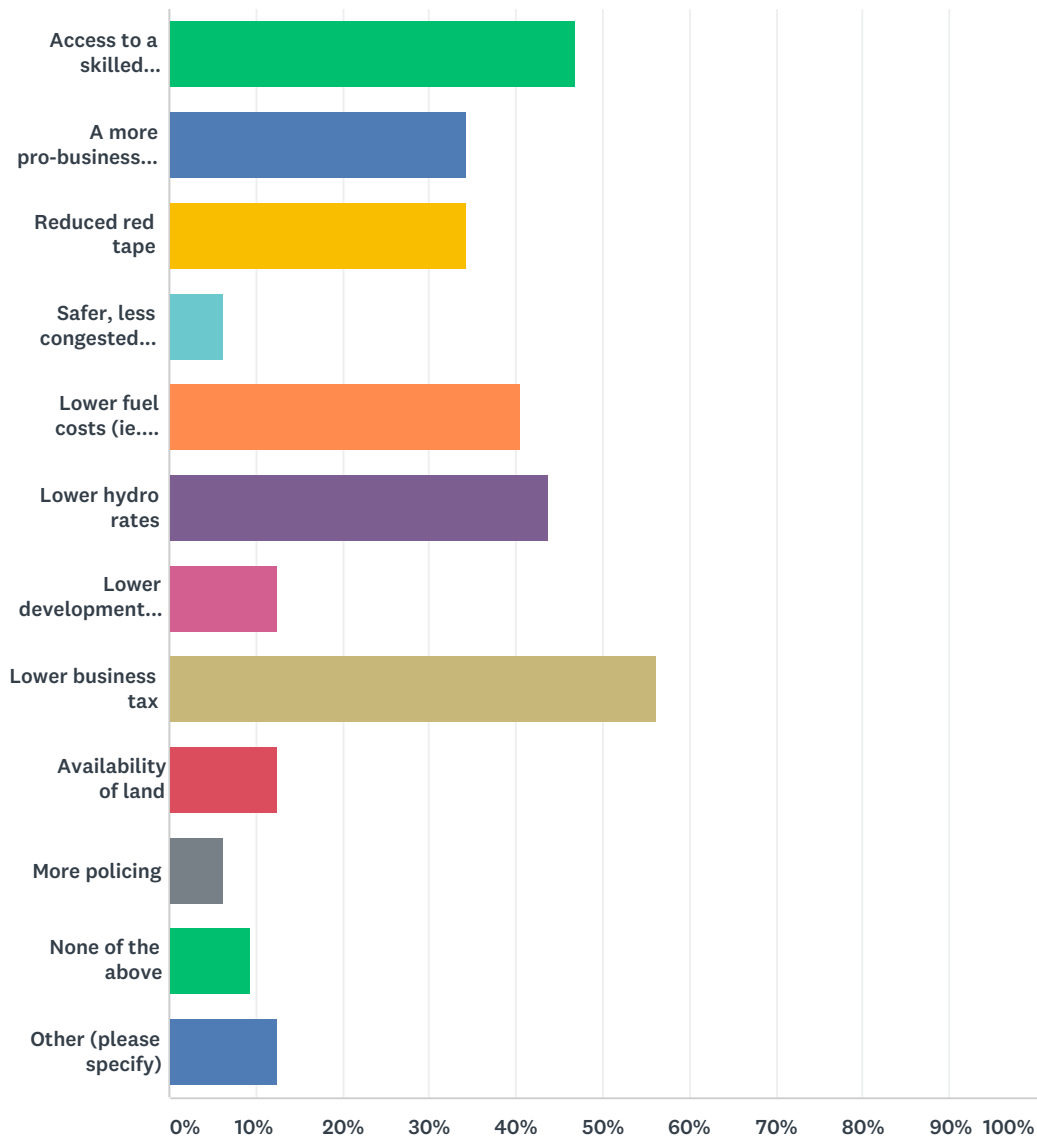


ANSWER CHOICES	RESPONSES
Somewhat	37.50% 12
Not at all	12.50% 4
Yes	50.00% 16
<b>TOTAL</b>	<b>32</b>

#	COMMENTS	DATE
1	they are now after I spent a ton of money updating supply lines	7/10/2018 2:36 PM
2	County fibre is great	7/3/2018 11:09 AM
3	We use Silo	6/27/2018 3:28 PM
4	Brantford Hydro is the online hisped option in our area.	6/27/2018 2:59 PM
5	fibre optic	6/27/2018 2:39 PM
6	Our rural location (Cathcart) makes connectivity a challenge. We currently have to use Silo, and there are definite limitations to that service.	6/27/2018 2:09 PM
7	Only wireless was available. Need fiber option.	6/27/2018 2:04 PM

### Q11 Which of the following would need to improve in order for your business to expand or become more profitable? Check all that apply.

Answered: 32 Skipped: 0



ANSWER CHOICES	RESPONSES	
Access to a skilled workforce	46.88%	15
A more pro-business attitude among municipal leaders and staff	34.38%	11
Reduced red tape	34.38%	11
Safer, less congested highways	6.25%	2
Lower fuel costs (ie. gasoline, diesel expenses)	40.63%	13
Lower hydro rates	43.75%	14
Lower development fees	12.50%	4

## Do you operate in a business-friendly environment?

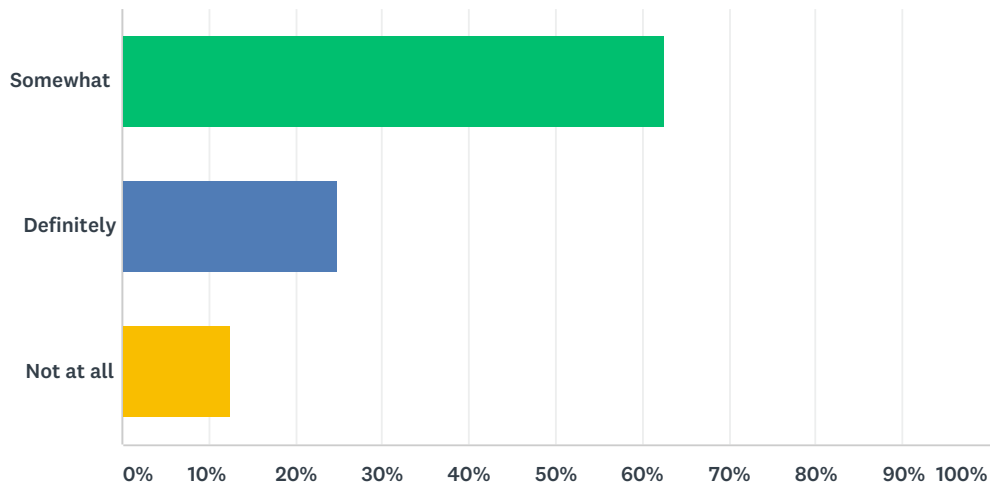
SurveyMonkey

Lower business tax	56.25%	18
Availability of land	12.50%	4
More policing	6.25%	2
None of the above	9.38%	3
Other (please specify)	12.50%	4
Total Respondents: 32		

#	OTHER (PLEASE SPECIFY)	DATE
1	extended bus routes	7/12/2018 8:55 AM
2	my business property tax is far to high	7/10/2018 2:36 PM
3	IMPROVED SAFETY IN NEIGHBOURHOOD/ CRIME REDUCTION	7/3/2018 1:48 PM
4	Recently applied for a zoning minor variance. The City of Brantford planning department was extremely difficult to work with and provided poor guidance/advice throughout the process. The variance was denied after the planning department recommended against it. This is not a pro-business city.	6/28/2018 9:22 AM

## Q12 Do you feel supported by your municipality in the operation of your business?

Answered: 32 Skipped: 0

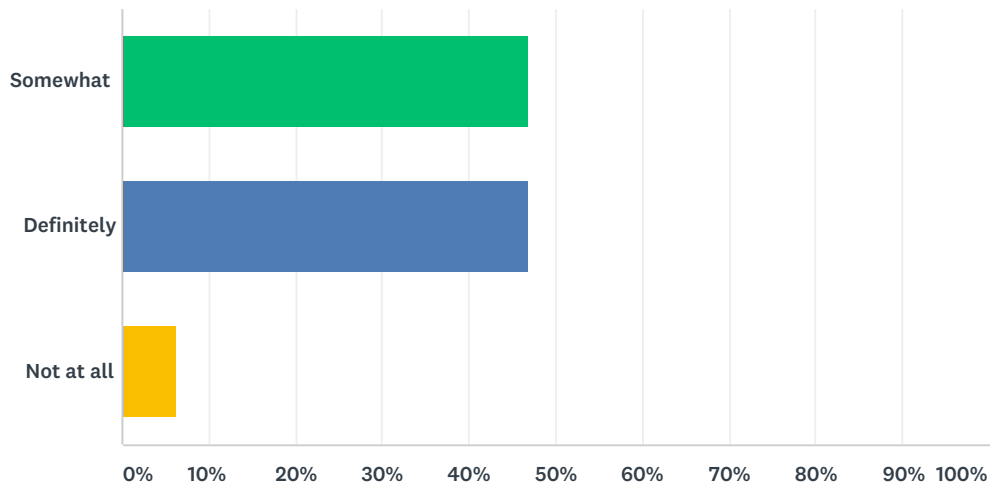


ANSWER CHOICES	RESPONSES
Somewhat	62.50% 20
Definitely	25.00% 8
Not at all	12.50% 4
TOTAL	32

#	COMMENTS	DATE
1	See response to # 11. Also, I have tried to report several cases of business fraud to the police without success - they recommended that I call the police in another province to make the report. When I did this, I was advised that the fraud occurs where the victim is and that I should be working with the Brantford Police. The Brantford Police have not returned my phone calls. Very frustrating runaround. I still have not been able to report these cases.	6/28/2018 9:22 AM
2	Council has recently recognized some of our needs	6/27/2018 3:01 PM
3	When we first started out in Brantford, we approached the Mayor and MP for some assistance but were told nothing can be done. So far, Brant County has been good.	6/27/2018 2:39 PM
4	Haven't had any interaction/experience with municipality	6/27/2018 2:04 PM

### Q13 Do you feel supported by the business community in the operation of your business?

Answered: 32 Skipped: 0

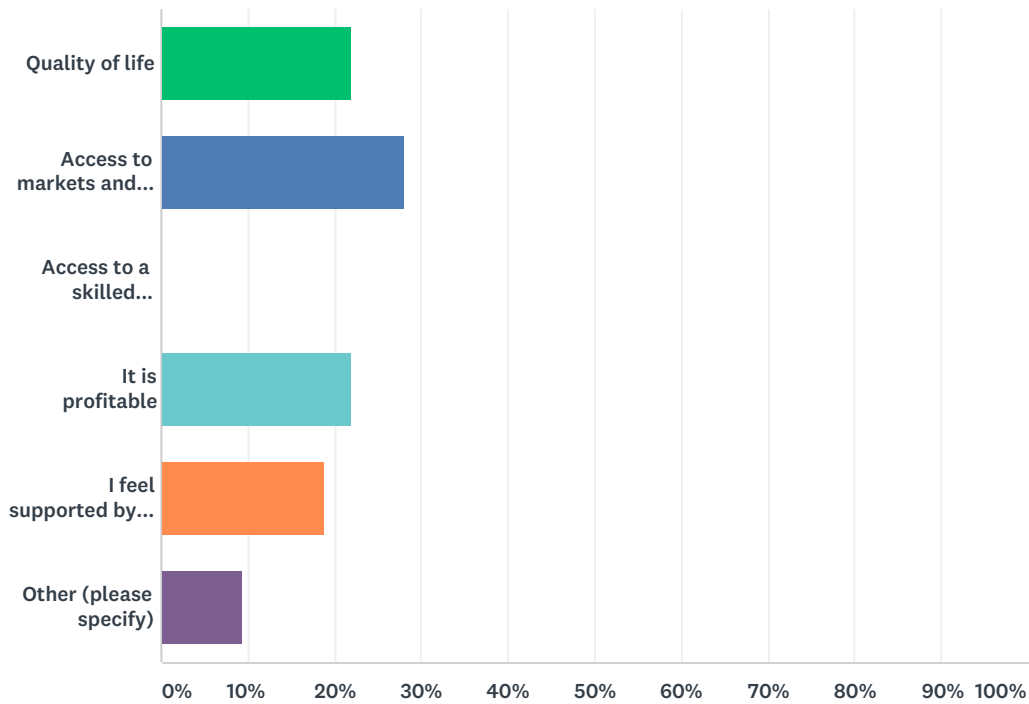


ANSWER CHOICES	RESPONSES
Somewhat	46.88% 15
Definitely	46.88% 15
Not at all	6.25% 2
<b>TOTAL</b>	<b>32</b>

#	COMMENTS	DATE
1	Have had only good interactions with local businesses	6/28/2018 9:22 AM
2	Like using local suppliers when available. Great service providers as well.	6/27/2018 3:28 PM

### Q14 What do you most enjoy about operating your business in its present location?

Answered: 32 Skipped: 0

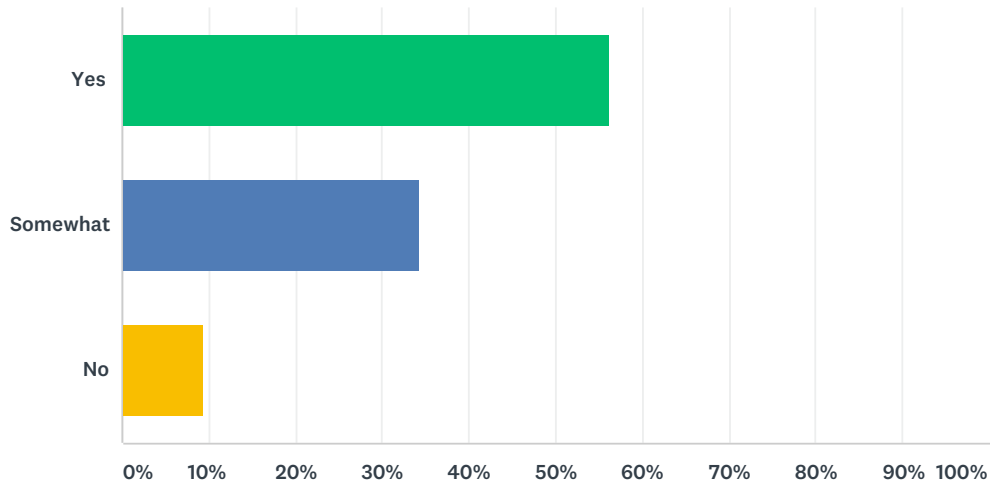


ANSWER CHOICES	RESPONSES
Quality of life	21.88% 7
Access to markets and suppliers	28.13% 9
Access to a skilled workforce	0.00% 0
It is profitable	21.88% 7
I feel supported by the community in the operation of my business	18.75% 6
Other (please specify)	9.38% 3
<b>TOTAL</b>	<b>32</b>

#	OTHER (PLEASE SPECIFY)	DATE
1	nothing in particular	7/10/2018 12:05 PM
2	Family is here	7/10/2018 10:57 AM
3	I will move to another municipality if an opportunity presents itself.	6/28/2018 9:22 AM

### Q15 Overall, do you feel you operate in a business-friendly environment?

Answered: 32 Skipped: 0

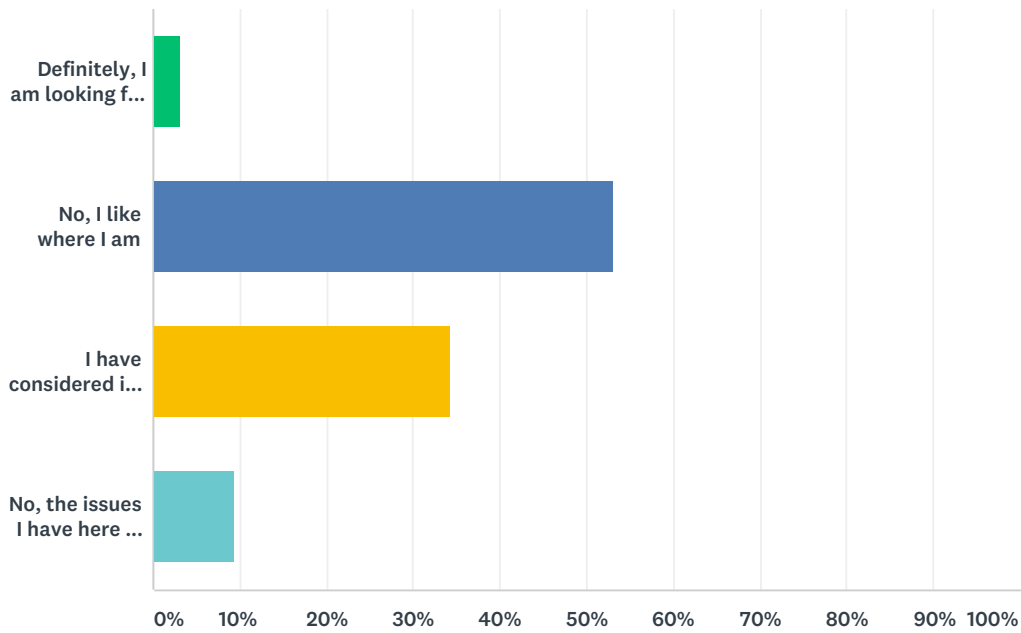


ANSWER CHOICES	RESPONSES
Yes	56.25% 18
Somewhat	34.38% 11
No	9.38% 3
TOTAL	32

#	COMMENTS	DATE
1	The provincial and federal regulatory requirements are extremely burdensome, forcing some businesses to shutter Ontario operations.	7/3/2018 11:09 AM
2	The province is making the cost of compliance more difficult to do business here.	6/28/2018 8:50 AM

### Q16 Have you been considering moving to another more business-friendly municipality?

Answered: 32 Skipped: 0



ANSWER CHOICES	RESPONSES	
Definitely, I am looking for a better location right now	3.13%	1
No, I like where I am	53.13%	17
I have considered it, but not seriously	34.38%	11
No, the issues I have here are the same issues experienced in other communities	9.38%	3
<b>TOTAL</b>		<b>32</b>

#	COMMENTS	DATE
1	Just moves to current location in 2017.	6/27/2018 2:39 PM
2	Buffalo New York regional folks have been reaching out to us trying to attract Canadian business to the US side of the border for tariff relief.	6/27/2018 2:09 PM